



POLYCOM PROMOTION

Trade up to Microsoft Teams with Polycom

Do you want native Microsoft Teams capable phones from Polycom but need to purchase today? No problem. Buy a qualifying Polycom® VVX® phone today along with a special Polycom Premier Services order code and get a brand-new native Microsoft Teams capable phone once available. It's that simple. Better yet, by purchasing this bundle, you have the added benefit of 2 years of Polycom Premier Services Support for each phone purchased.

How does it work?

Order your Polycom VVX phones with the special Polycom trade up services codes on the same order. Each service code ordered (**MSRP \$145.00/€130.00/£105.00**) includes 2 years of Polycom Premier Services Support and one technology refresh phone upgrade for an eligible Teams compatible phone.

Qualifying Polycom® VVX® phones¹:

Product ID	Description
2200-48600-019	VVX 601 16-line Desktop Phone, Skype for Business Edition
2200-48500-019	VVX 501 12-line Desktop Phone, Skype for Business Edition
2200-48450-019	VVX 411 12-line Desktop Phone, Skype for Business Edition
2200-48400-019	VVX 401 12-line Desktop Phone, Skype for Business Edition
2200-48350-019	VVX 311 6-line Desktop Phone, Skype for Business Edition
2200-48300-019	VVX 301 6-line Desktop Phone, Skype for Business Edition

Add the "Trade up to Teams services code"¹:

- 4870-TRADEUP-001—Polycom VVX Trade Up to Microsoft Teams. Includes 2 years Polycom Premier Services Support and one tech refresh phone upgrade for an eligible native Teams compatible phone. Available at the time of sale for eligible VVX phones. (MSRP \$145.00/€130.00/£105.00)

Or, if you want to upgrade service levels to "Advantage" or "Elite", you can order your VVX phones with these codes instead:

- 4870-TRADEUP-002—Two Years Polycom Advantage Service and one Tech Refresh phone upgrade (MSRP \$150.00/€135.00/£110.00)
- 4870-TRADEUP-003—Two Years Polycom Elite Services and one Tech Refresh phone upgrade (MSRP \$160.00/€145.00/£120.00)

(See Service Descriptions for full Terms and Conditions)

¹ Local restrictions and Terms and Conditions apply—see the Service Description for the Polycom VVX Trade Up to Microsoft Teams Service Program for more details. The "Trade up to Teams services codes" ordered must be on the same order as the Polycom VVX phones. You must contact an authorized Polycom reseller prior your purchase to review the terms and conditions of the program.

Trade up to a Microsoft Teams phone

Polycom is designing new desktop phones with next generation UC applications and native Microsoft Teams performance in mind. When Polycom's native Microsoft Teams capable phones are available, we will swap out the Polycom VVX phones using a simple RMA process. The new native Microsoft Teams capable phone from Polycom will be an audio-only, color desktop IP phone with feature specifications similar to the Polycom VVX 601. This phone will provide a color touch-capable user experience that is consistent with the native Microsoft Teams experience on mobile devices and conference phones like Polycom Trio™. And the sound?—It's Polycom's legendary audio within arm's reach, with Polycom® HD Voice™, industry-leading full duplex echo cancellation, and Polycom® Acoustic Fence™.

The phone refresh process

Polycom is designing the phone refresh process to be easy for you. We have the serial numbers of the VVX phones ordered with the 4870-TRADEUP-001 part number codes that entitle you to the phone refresh via a batch RMA process. You can request the tech refresh in quantities of 25–200 phones at a time and your brand new native Microsoft Teams phone will ship next business day with advance parts replacement, enabling you to easily manage your deployment schedule. Contact Tech Support at <https://support.polycom.com/content/support/contact-us.html> and a form will be provided to obtain all serial numbers of the eligible phones being traded in. We'll send you your new Polycom native Microsoft Teams capable phones and you simply return your swapped Polycom VVX phones within 30 days.

To learn more about the trade-in program, email TeamMicrosoft@polycom.com or contact your Polycom reseller.

Terms and conditions

Program valid from October 1, 2018 until new Microsoft Teams phones from Polycom start shipping (may vary by region).

1. The customer must contact an authorized Polycom reseller prior their purchase and review the Services Description for the complete terms and conditions of the program.
2. This promotion is available in all regions.
3. Country-specific restrictions and availability on the phone refresh upgrade may apply.
4. The 4870-TRADEUP-001 part number ordered must be on the same purchase order as the eligible Polycom VVX phones (one per phone).
5. This offer is void where prohibited or otherwise restricted by law.
6. This offer may not be combined with any other marketing program or promotional or offer.
7. Polycom reserves the right to modify or cancel this program at any time.
8. No exceptions to this program will be allowed. Polycom has the right to deny all claims that do not meet the criteria outlined in this document.

IMPORTANT INFORMATION

In the event the Teams Eligible Phone is not made available within the Customer's original Term, Customer may request a refund of seventy five percent (75 %) of the combined price paid for the Eligible Phone and the Service ("Refund"). Refund request must include proof of Microsoft Teams deployment at a Customer location. Upon return of the Eligible Phone to Polycom, Polycom provide the Refund within forty-five (45) days from the date Polycom receives the Eligible Phone. Other fee-based Polycom professional services will be available for purchase to support the migration.

THE REFUND SHALL BE CUSTOMER'S EXCLUSIVE REMEDY AND POLYCOM'S ENTIRE LIABILITY IN THE EVENT THE TEAMS ELIGIBLE PHONE IS NOT MADE AVAILABLE WITHIN CUSTOMER'S ORIGINAL TERM.

About Polycom

Polycom helps organizations unleash the power of human collaboration. More than 400,000 companies and institutions worldwide defy distance with video, voice and content solutions from Polycom. Polycom and its global partner ecosystem provide flexible collaboration solutions for any environment that deliver the best user experience and unmatched investment protection.

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